

Canon imageFORMULA DR-M160

Outstanding 50- to 70-ppm
A4 Departmental Scanner



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During BLI's exhaustive lab evaluation, the Canon imageFORMULA DR-M160 earned better than average ratings for the majority of performance categories tested, which helped it receive BLI's "Pick" for "Outstanding 50- to 70-ppm A4 Departmental Scanner" for the Winter 2012 test season. "Canon's latest line of workgroup and departmental scanners include the excellent feature set, performance and ease of use BLI looks for in its 'Pick' winners," said Lisa Reider, BLI's senior product editor for scanners. "The DR-M160 is no exception." Indeed, the imageFORMULA DR-M160 handles a variety of document types, including longer than average paper sizes (up to 118"), thin paper via its Thin Paper Mode, A3-size paper via its Folio Mode and plastic ID cards. The unit also scanned BLI's vertical market batch, containing an ID card, a HIPAA form, a medical history form and an insurance form, without any errors.

Also noteworthy is the unit's Double-Feed release hard key that detects double feeds as they happen, allowing users to ignore double feeds at the control panel. The Double-Feed Release button illuminates when a double feed has been detected, and users can press the button to cancel the double feed (for example: scanning multi-part forms), or let the scan continue. In addition, the Double-Feed Retry feature returns the document to the ADF and re-feeds it.

"The Canon DR-M160 scanner delivers speed and capture capabilities that make it an ideal addition for any office environment, especially in the legal, financial, healthcare, and government sectors," said Sam Yoshida, vice president and general manager of Canon U.S.A.'s Business Imaging Solutions Group. "We are honored that the DR-M160 scanner received the 'Outstanding 50- to 70-ppm A4 Departmental Scanner' recognition from Buyers Lab."

Thanks to its very easy to use Canon CaptureOnTouch scan utility, Canon CapturePerfect and eCopy PDF Pro Office software bundle, the imageFORMULA DR-M160 helps users create near-seamless scan workflows. CaptureOnTouch offers a broad range of scan

functionality, including the ability to create up to nine scan profiles for frequently used operations, and CapturePerfect extends that functionality, adding OCR, additional image enhancements and the ability to scan to searchable or encrypted PDF formats, or to Microsoft SharePoint.

In addition to its value-boosting feature set, the imageFORMULA DR-M160 offers a lower than average list price of \$1,295, a lower than average projected total cost of ownership of \$3,433 (over three years) and a lower than average cost per scan. Based on its above average overall performance, BLI highly recommends the Canon imageFORMULA DR-M160 for offices and departments looking for a productive, feature-rich document scanner at an affordable price.

About **BLI Pick Awards**

Twice a year with its “Pick” awards, BLI gives special recognition in each category to those products that provided the most outstanding performances in BLI’s exhaustive lab tests.

BLI’s awards stand alone in that they are based on a rigorous battery of lab tests that takes approximately two months to complete. The evaluation includes an extensive durability test, during a portion of which each unit is run at the manufacturer’s maximum duty cycle. BLI’s durability test is unique among office product evaluations and uniquely qualifies BLI to assess reliability, a critical factor for buyers and IT directors.

Other performance attributes evaluated include ease of use, media handling, productivity and value, among others. Each product that successfully passes BLI’s lab test earns BLI’s “Recommended” or “Highly Recommended” seal and a BLI “Certificate of Reliability” and qualifies as a “Pick” award contender. Consequently, a BLI “Pick” is a hard-earned award that buyers and IT directors can trust to better guide them in their acquisition decisions.

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